

Livestock Market & Sales

Licensing Guide

The Kansas Department of Agriculture is devoted to the total support of agriculture in Kansas. While we must fulfill our statutory obligations, the department is dedicated to providing support and assistance to make Kansas farms, ranches and agribusinesses successful and help them grow if that is their desire. We also encourage more farms, ranches and other agriculture business to expand in or relocate to Kansas. This checklist will help guide you through various resources and requirements for opening and operating a typical Kansas livestock market. In addition to license requirements by KDA, other Kansas agencies as well as local or federal government agencies may have regulatory requirements to follow. Contact your local planning authority to ensure you follow all local business development laws, rules, regulations and guidelines. This guide is designed to assist you as you work to build and operate a successful livestock market in Kansas.

✓	Department	Description	Renewal
	Office of the Secretary of State www.kssos.org	Complete the appropriate business entity filings and forms required by the Kansas Secretary of State. Call 785-296-4564 for more information.	Prior to starting
	Department of Revenue www.ksrevenue.org	Visit the Department of Revenue website to find important business tax information . Call 785-368-8222 for more information.	Prior to starting
	Department of Agriculture — Division of Animal Health http://agriculture.ks.gov	Kansas public livestock markets should complete the Public Livestock Market License Application . The Renewal Form is due September 30. Any livestock dealer, including those who buy or sell livestock in commerce on a commission basis, including through the use of video, should complete the Livestock Dealer Registration Application . For livestock sales that occur 12 times per year or less, complete the Application for Occasional Livestock Sales . For more information, contact Division of Animal Health by calling 785-564-6601.	Prior to opening, September 30 renewal
	Department of Agriculture — Division of Water Resources (DWR) http://agriculture.ks.gov	The state of Kansas requires a permit for water used for stockwatering. Stockwatering is the watering of livestock and other uses of water directly related to the operation of a feedlot with the capacity to confine 1,000 or more head of cattle, or any other confined livestock operation or multiple operations under common management that would divert 15 or more acre-feet of water per calendar year. Review the Kansas Water Law Basics . Visit the Water Appropriation Forms and complete the Application for Permit to Appropriate Water for Beneficial Use and the Stockwater Use Supplemental Sheet. For more information on water use, visit the DWR website or call 785-564-6640.	Yearly Report of water use, March 1st
	Department of Agriculture — Weights and Measures http://agriculture.ks.gov	No license is needed from Weights and Measures, but a livestock sales facility with scales must hire a licensed service company to test the scales once annually if the scales are utilized for any commercial transaction. Visit the Weights and Measures website for more information, or call 785-564-6681.	Annual service
	Department of Agriculture — Food Safety and Lodging http://agriculture.ks.gov	Restaurants located at livestock markets must have a Food Establishment License . Application fee and license fee depends on square footage and business practices. To learn more about starting a food business , contact Food Safety and Lodging at 785-564-6767 or FSL@ks.gov for more information.	Prior to opening, April 1
	United States Department of Agriculture, Grain Inspection (GIPSA), Packers & Stockyards Program (P&SP) www.gipsa.usda.gov	Livestock dealers, markets, packers, live poultry dealers and swine contractors may be considered subject to the Packers and Stockyards Act. Visit the GIPSA Packers & Stockyards Program website for additional information, or call 202-720-0219.	Prior to opening
	Department of Health and Environment — Bureau of Water, Livestock Waste Management Section www.kdheks.gov	Any facility that confines 300 animal units or more must register with KDHE. The need for additional permits and nutrient management plans will be determined based upon the number of animal units and pollution potential. Contact Livestock Waste Management at 785-296-6432 for more information.	Prior to construction

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	Department of Health and Environment — Bureau of Water, Industrial Program Section www.kdheks.gov	An NPDES Construction Stormwater Permit is required only if one or more acres are disturbed during construction. The permit is required prior to the start of soil disturbing activities. Visit the KDHE Industrial Programs website, or call 785-296-5549 for more information.	Prior to construction
	Department of Health and Environment — Bureau of Water, Municipal Program Section www.kdheks.gov	If the facility will employ an on-site wastewater treatment system for human wastewater rather than utilize a municipal sanitary sewer for handling and disposal of sewage from the facility, contact the KDHE Municipal Program Section at 785-296-5527 for construction and permitting requirements.	Prior to construction
	Department of Health and Environment — Bureau of Water, Public Water Supply and Geology & Well Technology Section www.kdheks.gov	If the facility will not utilize a municipal public water supply or rural water supply as the source of drinking water and the facility will serve 25 people or more per day, 60 or more days per year, it will be considered a public water supply subject to state/federal drinking water requirements. Contact the KDHE Public Water Supply Section at 785-296-5514. Water wells shall be constructed by Kansas-licensed water well contractors. There are special construction requirements for water wells, serving public water supplies. Contact the KDHE Geology & Well Technology Section at 785-296-5560 for more information.	Prior to construction
	Department of Health and Environment — Bureau of Environmental Remediation, Storage Tank Section www.kdheks.gov	Entities operating their own fuel tanks may be required to register with KDHE. Review information about aboveground storage tanks (AST) and underground storage tanks (UST) . Review the KDHE Storage Tank Section website for further information, or call 785-296-1678 for permitting information. The Kansas Small Business Environmental Assistance Program (SBEAP) has AST program highlights and registration requirements in addition to assistance with UST inventory control .	Prior to installing tanks, annual renewal August 1
	Department of Health and Environment — Bureau of Air www.kdheks.gov	Gasoline dispensing facilities are subject to federal air regulation. A guidance document is available to assist in determining regulator requirements. Refer to the Standard Construction Permit/Approval for Gasoline Dispensing Facilities if applicable. Contact the KDHE Bureau of Air at 785-296-1570 for additional information.	Prior to dispensing fuel
	Kansas Department of Wildlife, Parks and Tourism www.ksoutdoors.com	Projects that involve public funds, government assistance, require another state or federal permit, or potentially affect a current listed species or its critical habitat need an environmental review . Call 620-672-5911 for more information.	Prior to construction

Kansas Department of Agriculture
1320 Research Park Drive
Manhattan, KS 66502
Phone: (785) 564-6700
Email: ksag@ks.gov
Website: <http://agriculture.ks.gov>

This guide is for informational purposes only. It is not intended to be an exhaustive list of requirements for operating a Kansas agribusiness entity. Please contact the appropriate agencies or organizations for specific requirements applicable to your business.

Helpful Business Development Resources

The following listed resources are provided as a service to Kansas businesses. These resources will assist business owners in obtaining useful tools for starting a Kansas business, marketing agricultural products, and developing a skilled workforce, among others.

Kansas Department of Agriculture

Agribusiness Development, Domestic & International http://agriculture.ks.gov	The agribusiness development team works to grow the Kansas agriculture industry and economy by connecting people, working through regulatory requirements, as well as navigating support and incentive options for Kansas agribusinesses. The team handles both domestic and international business-related activities. For domestic questions, contact Lynne Hinrichsen, Agribusiness Development Director, at Lynne.Hinrichsen@ks.gov or 785-250-6429. If your business has questions on importing/exporting, contact Suzanne Ryan-Numrich, International Trade Director, at Suzanne.Numrich@ks.gov or 785-564-6704.
From the Land of Kansas Program www.fromthelandofkansas.com	<i>From the Land of Kansas</i> is a voluntary trademark program that helps promote and identify Kansas agricultural products to consumers. Register the business for membership with <i>From the Land of Kansas</i> . For more information contact Julie Roller, From the Land of Kansas Specialist, at Julie.Roller@ks.gov or call 785-564-6759.
Agricultural Workforce Development http://agriculture.ks.gov	KDA's Workforce Development can connect you with secondary and post secondary resources to find skilled employees and/or assist in developing a training program to fit your needs. For more information, contact Russell Plaschka, Ag Career & Workforce Development Specialist, at Russell.Plaschka@ks.gov or 620-228-1340.

Kansas Department of Commerce

KANSASWORKS www.kansasworks.com	KANSASWORKS is a free, web-based resource connecting employers with skilled employees and training providers. Call 877-509-6757 for more information on how to utilize the KANSASWORKS services for filling your employment needs.
Rural Opportunity Zones http:// www.kansascommerce.com/ /	The Rural Opportunity Zone program is a state program authorizing financial incentives to new full-time residents in Kansas. The two types of assistance include Kansas income tax waivers for up to five years, and/or student loan repayments up to \$15,000. For more information, please contact the Kansas Department of Commerce at 785-296-3481.

Other Resources

Network Kansas http:// www.networkkansas.com/	Network Kansas provides a central portal that connects entrepreneurs and small business owners with the appropriate resources when they are needed most. Network Kansas works with both new and existing businesses. Call 877-521-8600 for more details.
Kansas Small Business Development Center (KSBDC) http://www.kansassbdc.net/	The KSBDC is a network of service centers located throughout Kansas offering business consulting to small businesses. Call 800-452-6727 for more information. Homepage: http://www.kansassbdc.net/
Kansas Business Center http://www.kansas.gov/ businesscenter/	The Kansas Business Center is a resource for information, filings and personal assistance to start or maintain a Kansas business. Call 877-521-8600 for more details.

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Helpful Business Development Resources

Other Resources Continued

<p>K-State Research and Extension</p> <p>www.ksre.ks.edu</p>	<p>K-State Research and Extension is a statewide network of educators sharing unbiased, research-based information and expertise on issues important to Kansas. It has established local, state, regional, national and international partnerships. It is dedicated to a safe, sustainable, competitive food and fiber system and to strong, healthy communities, families, and youth through integrated research, analysis and education. For more information, please call 785-532-5820.</p>
<p>K-State Research and Extension, Kansas Value Added Foods Lab and K-State Food Science Institute, Meat Science Facility</p>	<p>The Kansas Value Added Foods Lab offers food-related businesses, processors and entrepreneurs technical assistance and product development expertise. For the full list of services and pricing refer to the Fees and Information (Kansas only). Call 785-532-1668 for more information, or email kvaf@ksu.edu.</p> <p>The Meat Science Facility provides meat processors and entrepreneurs an opportunity to use a state-of-the-art meat science research and teaching complex. Laboratories include the Meat Lab, the Sensory Lab, the Color Lab, the Meat Chemistry Lab, and the Post-Processing Pasteurization Lab. For more information, call 85-532-1279.</p>
<p>USDA Rural Development</p> <p>www.rd.usda.gov</p>	<p>USDA's Rural Development program offers loans, grants and loan guarantees to support services such as housing, economic development, health care, first responder services and equipment, water, electric and communications infrastructure.</p>
<p>USDA New Farmers</p> <p>newfarmers.usda.gov</p>	<p>USDA's New Farmers program assists farmers in finding resources customized to their specific type of farm. Subcategories are focused on young and beginning farmers, women in agriculture, youth and veterans.</p>

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